



**NEW POND  
VILLAGE**

*A Benchmark Lifecare Community*

**Thank you for attending...**



## TAKE THE GAMBLE OUT OF YOUR FUTURE Lifecare at New Pond Village

As a Lifecare community, New Pond Village provides residents the confidence and security that comes with having a plan for the future. Lifecare means you have priority access to all levels of care, regardless of your care needs—all at a predictable monthly fee. Even if you and your loved one’s lifestyles differ, you can stay in the same community and receive the care you need right here at New Pond Village. This contract option can significantly reduce the cost of care needs in the long term.

### How does Lifecare work?

Lifecare at New Pond Village provides access to Assisted Living and Memory Care. Your one-time primary entrance fee is 90 percent refundable. Please note that the second-person entrance fee is non-refundable.

Through New Pond Village’s Lifecare contract, coverage begins as soon as you need it. With a continuum of care on site, Lifecare ensures your needs will be met in one convenient, familiar location. The plan covers the costs of additional levels of care at New Pond Village that may be needed in your future, including Assisted Living and Memory Care

### I do not want to worry about the costs of all that.

Choosing a Lifecare plan relieves worry by providing you, your spouse and your children with peace of mind should an unforeseen health issue arise. You and your loved ones are assured you will receive care now and in the future. Lifecare also provides your family with the assurance that your assets will be preserved because the plan is designed so that your out-of-pocket expenses for care remain predictable throughout your time at New Pond Village. Even as the cost of healthcare rises, Lifecare provides predictable out-of-pocket costs for future medical care. Your monthly fee is increased annually.

Because a portion of your entrance fee and monthly fees may be attributed to healthcare needs, those fees may qualify as a medical tax deduction. Please consult with your tax advisor. We are happy to provide details and meet with your financial advisor to assist.

### But I am fully independent and feel great!

It is important to move to a Lifecare community when you are healthy and independent. Lifecare residents must demonstrate adequate physical health to qualify for the plan.



# Will Lifecare really save me money?

Lifecare offers the ability to receive care at a more predictable cost. As care needs arise and change for you and your loved one, you just pay one monthly fee.

Here is a look at how New Pond Village's care costs compare to typical care costs around the greater Walpole community.



## ASSISTED LIVING

Average Monthly Cost in the Greater Walpole Community

$\$8,015 \times 36 \text{ months} = \$288,540$

Average Monthly Fee at New Pond Village

$\$5,045 \times 36 \text{ months} = \$181,620$

**Total Savings per Average Assisted Living Stay**

$\$2,970 \times 36 \text{ months} = \$106,920$



## MEMORY CARE

Average Monthly Cost in the Greater Walpole Community

$\$9,625 \times 36 \text{ months} = \$346,500$

Average Monthly Fee at New Pond Village

$\$5,045 \times 36 \text{ months} = \$181,620$

**Total Savings per Average Memory Care Stay**

$\$4,580 \times 36 \text{ months} = \$164,880$

Note — Pricing is calculated using a 30-day month. Average care costs are reported by Caring.com and PayingForSeniorCare.com.

# What will my annual savings be with Lifecare?

With Lifecare, your monthly fee remains predictable even as your care needs change. There are even more savings for a couple with Lifecare, as you only pay one monthly fee even if you occupy two residences on one campus.



## SINGLE PERSON—1 BR

Lifecare Monthly Fee:  
 $\$5,045$  (\$60,540/year)

VS.

Monthly Cost of Assisted Living:  
 $\$8,015$  (\$91,180/year)

**Monthly Savings:**  
 $\$2,970$  (\$35,640/year)



## COUPLE—1 BR

Lifecare Monthly Fee:  $\$5,045$  (\$60,540/year)  
+ 2nd Person:  $\$1,500$  (\$18,000/year)

$= \$6,545$  (\$78,540/year)

VS.

Monthly Cost of Assisted Living:  
 $\$8,015$  (\$91,180/year)

**Monthly Savings for One Person in Assisted Living: \$6,515 (\$78,180/year)**



## A Lifecare Community

Independent Living | Assisted Living | Memory Care